

## Security Excellence Awards 2011 - Scada in the Finalist List



The Security Excellence Awards committee informed that SCADA is shortlisted as one of the Ten Finalists for the Security Excellence Award 2011 under the category 'Best Integrated Solution of the Year'.

The Security Excellence Awards celebrate the best people, projects and services in the security industry under eighteen different categories. Acknowledged as the 'Oscars' of the security world, this glittering award attracts participation of over 900 security professionals and is the biggest opportunity for the security industry.

'Being shortlisted, from such a vast number of security professionals, as one of the Ten Finalists itself is a great achievement' said Mr. Asok K. Kalathil, Business Development Manager of

SCADA. He congratulates his team for their commitment and contribution that ultimately resulted in this achievement.

The final winners will be announced and trophies awarded to the winners who have made a significant contribution to the security market through excellence, outstanding service and ground breaking initiative on Wednesday 19th October at the Hilton Hotel, Park Lane, London.

## MIPS Asia 2011 Focuses on the Future

Milestone Integration Partners Symposium (MIPS) is networking event of Milestone for their IP Video Surveillance and Integration Partners.

The symposium is designed to share and exchange ideas about new business opportunities that Milestone's Open Platform will provide and influence and how Milestone can better serve CCTV



market and the integrators in the future. The symposium highlights what Open Platform really means, why it is important and how integrators can tap into the success that Milestone as the market leader have had over the past 10 years.

Mr. Asok K. Kalathil and Mr. Shehada Ali represent SCADA in the MIPS event that was conducted in Bangkok, Thailand in July (7th to 9th) this year.

## ISO Certificate for Technical Scope



Technical Scope BMT, a sisters company under the SCADA group of companies, was honored by ISO 9001-2008 certificate for quality management system in August 2011.

Technical Scope BMT, launched in Abu Dhabi in 2010, is an expert in environment friendly and green products. Starting from internationally certified Chemical Construction Products to the latest technologies and innovations in the world of polymers, resin, machinery and construction equipment & tools, Techno Scope achieves the will to provide the market with recyclable, energy saving and substantial products. For more information visit [www.techscope.co](http://www.techscope.co)

## Milestone Certificate to Shehada Ali

SCADA's Senior Project Engineer Mr. Shehada Ali successfully completed the 3-day training session conducted by Milestone, the industry leader in the Video Management Software Applications.

He is honored by the "Milestone Certified Engineer" Certificate, adding one more quill on the crown of SCADA!

## Scada ISO Internal Audit in September

The schedule for the second ISO internal audit of 2011 was announced by the management. The audit is scheduled to contact on 29/09/2011 from 9am to 2pm. All departments will be included in the audit. The management urged all the department heads to ensure that documents related to their job functions and department are accurate according the respective procedure. The result of the audit will be subject to corrective activity. The management also confirmed that the annual surveillance audit will be scheduled in October 2011

## PROJECT COMPLETION

### Mosque Bollards Project

SCADA completed the security project in the Sheikh Zayed Mosque, Abu Dhabi.



Almost 60 heavy duty hydraulic bollards are installed in all the entrances and the exits of the mosque.

The project was handed over to the client in August 2011.

### ADSB Project

The CCTV Surveillance project at Abu Dhabi Ship Building (ADSB) was remarkably completed well on time and budget. The client



expressed their satisfaction on the good work done by SCADA team in their premises. The commissioning, training and handover of the project was carried out under the supervision of SCADA's Senior Project Engineer Mr. Shehada Ali early in August 2011

### AFISR Handover



Al Forsan International Sports Resort (AFISR), located in Khalifa City of Abu Dhabi, United Arab Emirates is a world-class facility catering to a wide range of sports and leisure activities that include go-carting, shooting (different ranges), skeet & trap, compact clay, paintball, equestrian, polo, archery, motorsports, football, tennis, wakeboarding and waterskiing. Unique of its kind in the Middle East, the resort spreads over an area of 4 square kilometers.

SCADA provided and integrated around 20 ELV systems in the project. The state-of-the-art technology solutions are provided to almost 50 different buildings/locations in the resort. Other the some expansion works, all the works included in the original scope of work are completed and commissioned. The handover process is ongoing and is expected to complete by the end of October 2011.

## TECHNOLOGY NEWS

### Gitex

GITEX Information Technology exhibition and seminars will commence in Dubai from 9 to 13 October 2011.

Heralded as one of the largest and most important ICT events around the globe, GITEX delivers a leading platform for industry innovation and an impressive track record of attracting the biggest names in the IT sector, connecting over 3,500 domestic and

**GITEX TECHNOLOGY WEEK**  
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international IT vendors with more than 136,000 ICT professionals.

### Honeywell Announces New Product



Honeywell announces new product **(MAXPRO NVR SE)**

for IP video surveillance systems. Which utilizes Honeywell's high definition camera range, high definition IP recording system and viewing client for small to medium size installations.

### ASIS Show in Orlando



The world's most comprehensive educational and networking event in the security industry was staged in Orlando, FL, USA, in September 19-22, 2011.

ASIS exhibits the latest security technology and innovations providing a forum for 700 companies to demonstrate the cutting-edge security products and services that are shaping the security industry today.

The show offers more than 180 high-quality and insightful educational sessions on every aspect of security. It gives access to nearly 20,000 security professionals from across the industry and around the world

### Samsung Introduce New HD dome camera



Samsung **(SNV-7080R PTZ)** introduce two new HD megapixel network vandal resistant domes with built-in IR LEDs. Samsung have added two new HD megapixel models with built-in IR LEDs to its network vandal-resistant dome camera range.

## TEAM NEWS

### Welcome



Ms. Florida joined SCADA team in the month of August. She holds the position of Office Secretary.

The team warmly welcomes her to the team.

### Farewell to Princess Ann

Ms. Princess Ann completed her term of contract and left the company for better prospects.

We wish her a best and bright future.



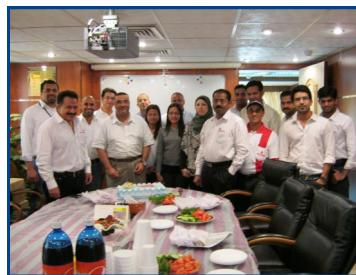
### Iftar Gathering



As every year, SCADA team eats and dines together in the holy month of Ramadan. The Iftar gathering was conducted on 25th August at Goto King Restaurant, Khaldiya Mall.

Mr. Khaled Abueida, the Managing Director of the company was present to host the event along with a few valuable clients and well wishers.

### Birthday Celebration of MD



Scada celebrated the birthday of Mr. Khaled Abueida, Managing Director, SCADA Group of Companies on 03rd September 2011.

Scada Team shared their wishes and happiness on the occasion.



## 5 Best Practices to Build An Intelligent Company

This article is based on the research conducted by focus.com (a network of thousands of leading business and technology experts ) with an aim to introduce the notion of Business Intelligence Quotient and how it can be used as a metric for accelerating the time-to-insight and keeping the customer/end-user in perspective. It enlists the five best practices companies can follow right now to graduate from being a good company to a great company and finally to an intelligent company. The brief of the report, 5 best practices, is given below.

### Encore the fact that Business Intelligence (BI) is everybody's business

This is a key driver in BI adoption and empowerment by all users of a BI solution - from the corporate staff to the customer/end-user. Hence, educating that better BI means better decision-making that lead to efficient actionable analyses, across the company spectrum.

### Data, Data Everywhere! But I Can't See It No Matter How I Do My Search?

Follow this as both the means and ends of adopting BI: Companies must be able to trace and track the silos of data that is present in various forms - from paper to prediction - across the length and breadth of the companies' resources. Then a robust BI Solution can help all of this data to be "refined" to derive the right information that is useful to the right user at the right time. So, the sooner your company gets going for the "gold data rush", the faster the time-to-insight which is the taken to analyze and arrive at "decision points" that when implemented can help in a better business/operational efficiency.

### Enumerate the potential of BI as an innovative invention of a superior customer experience:

BI helps in providing autonomy to the customer/end-user by way of self-service functionality combined with interactive and responsive controls that place the power to drive the business solution in those users' hands. And companies should focus on differentiating between customer and end-user in terms of Power Users and contextual business roles. This is the new dynamics of being "customer-centric." Proper enlisting of users vs. roles vs. business needs and maintaining the "independence and isolation of data/metadata access and presentation" is vital to a higher BIQ. And this is where managed-metadata comes into play by allowing some of the business context to be custom-defined by the end-users! By correlating customer/end-user centric aspects with their existing BI Solutions in place, companies can efficiently manage their metadata and streamline their business processes, companies.

### Right time information is the NEW BI imperative and it prevents the data burst:

From real-time to right time, time and data truly don't wait for any user today! This can be both real-time and point-in-time, or just-in-time-relevance and authenticity of information enables efficient use of the same and is essential to a better BIQ. And the ability to integrate/inter-operate with multiple existing solutions and data sources provides a value beyond revenue. Nothing is more critical to a business than the consistency, currency, and protection of all of its data-cum-information in a way that is secure, reliable, and available anytime, from anywhere, and by anyone authorized. To this effect, companies must layout security & GRC policies as per requirements, right from the early stages in their operational life cycle. This ensures that the data/information life cycle goes in sync with the business process life cycle. Enforcing multi-factor authentication, distributed data replication, and/or data federation/syndication; rich search analytics, and industry standards-based architecture go a long way in getting the right data at the right time in the hands of the right user, or what I call the R-R-R rule.

### Consider BI as a strategic solution for your business

BI is more than just a decision making tool. For any company, it is an evolving solution that re-invents itself based on customer/end-user experience, to adapt to the customer/users' changing needs from time-to-time. Thereby, it extends beyond intelligence to become a strategic decision-making enabler. Companies must keep this focus when deciding on a BI Solution - one that can adapt to current and future business requirements. By doing this the return-on-customer will be higher, which is an intelligent metric for quantifying Success-both in terms of business value and customer/end-user experience. This requires a self-adaptable BI solution that enables a greater degree of self-service BI. A "best-fit" IT solution based on gap-fit analysis, in terms of access optimization, embedded analytics, SaaS-enablement, and operational BI capabilities accelerates the operational efficiency. This again raises the BIQ - BETTER INSIGHTS YIELD BETTER RESULTS - media.focus.com

## Fire in The Belly

"We would accomplish many more things if we did not think of them as impossible"

"If you do build a great experience, customers tell each other about that. Word of mouth is very powerful"

"Management is doing things right; leadership is doing the right things"

"The victory of success is half won when one gains the habit of setting goals and achieving them."